

2012-07 PM - EHR and Company Vendor Rankings

| PM and EHR Vendor Ratings | Greenway | eClinicalWorks | GE Centricity | NextGen | SequelMed |
|---|--|--|--|--|---|
| Company Name | Greenway Medical Technologies | eClinicalWorks, LLC | GE Healthcare Centricity | NextGen Healthcare Information Systems, Inc. | Sequel Systems, Inc. |
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Address | 121 Greenway Blvd | 112 Turnpike Road | 540 West Northwest Highway | 795 Horsham Road | 324 S. Service Road, Suite 119 |
| City | Carrollton | Westboro | Barrington | Horsham | Melville |
| State | GA | MA | Illinois | PA | New York |
| Zip | 30117 | 01581 | 60010-3076 | 19044 | 11747 |
| Web Site | www.greenwaymedical.com | www.eclinicalworks.com | www.gehealthcare.com | www.nextgen.com | www.sequelmed.com |
| Main Phone | 770-836-3100 | 508-836-2700 | (847) 277-500 | 215.657.7010 | 631.694.3600 |
| FAX | 770-836-3200 | 508-836-4466 | (847) 277-5240 | 215.657.7011 | 631.694.3636 |
| Toll Free Numbers | 1-800-606-4644 | 866-888-6929 | (888) 436-8491 | Not applicable | 800.965.2728 |
| Contact Person Name and Title | Valerie Bennett | Patty Looney, Sales Coordinator | Doug Cassidy - Sales Executive | Kevin Robitaille | Ali Zahir - Manager, Business Development and Strategic Alliances |
| Contact Person Phone | 678-839-5825 | 508-836-2700 ext. 248 | (213) 407-7584 | 805.499.2959 | 631.694.3600 x454 |
| Contact Person email address | valeriebennett@greenwaymedical.com | patty@eclinicalworks.com | doug.cassidy@ge.com | krobitaille@nextgen.com | azahir@sequelmed.com |
| Ownership | Private | Private | Public | Public | Privately Held |
| Year Started in PM/EHR | 1998 | 1999 | 1985 | 1994 | PM: 1995 EHR: 2004 |
| Total Number of Employees | 290 | 950 | 304,000 | 1,466 | 83 |
| Total Number of Employees relating to PM/EHR products | 290 | 350 | 418 | 400 | 83 |
| Total staff dedicated to client PMS/EHR product support | 55 | 450 | 200 | 104 | 25 |

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| Company Name | Greenway Medical Technologies | eClinicalWorks, LLC | GE Healthcare Centricity | NextGen Healthcare Information Systems, Inc. | Sequel Systems, Inc. |
|---|--------------------------------------|----------------------------|---------------------------------|---|-----------------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Current Products | | | | | |
| EHR Product Name | PrimeSuite | eClinicalWorks EMR | GE Centricity | NextGen EHR | SequelMed EHR |
| EHR Product Version | PrimeSuite 2008 | 9 | 9.2 | NextGen EHR | v8.0 |
| Total PMS/EHR Revenues for 2010 | \$75 M | 185 Million | | \$450 M | |
| Clients | | | | | |
| Total Number of PMS or EMR Clients (Separate Contracts) | 945 | 7,000 | 5,500 | 5,200 | 252 |
| Number of Clients using the combined PMS/EHR (Separate Contracts) | 708 | 6,200 | 200 | 3,500 | 191 |
| Number of Clients using EHR only (Separate Contracts) | - | 1,200 | 1,400 | 1,500 | 150 |
| Physician Users on EHR | 6,000 | 60,000 | 10,000 | 50,000 | 300 |
| Estimated % of practices with EHR | | | | | |
| Estimated % of practices with 1 - 2 providers | 47% | 40% | 22% | 20% | 45% |
| Estimated % of practices with 2 - 5 providers | 30% | 30% | 23% | 23% | 30% |
| Estimated % of practices with 6 - 9 providers | 13% | 15% | 21% | 15% | 15% |
| Estimated % of practices with 10 - 19 providers | 7% | 10% | 19% | 18% | 10% |
| Estimated % of practices with 20 - 49 providers | 2% | 3% | 11% | 13% | 0% |
| Estimated % of practices with 50 - 99 providers | 1% | 1% | 3% | 6% | 0% |
| Estimated % of practices with > 100 providers | 0% | 1% | 1% | 5% | 0% |
| Total | 100% | 100% | 100% | 100% | 100% |

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| Company Name | Greenway Medical Technologies | eClinicalWorks, LLC | GE Healthcare Centricity | NextGen Healthcare Information Systems, Inc. | Sequel Systems, Inc. |
|------------------------------------|-------------------------------|---------------------|--------------------------|--|----------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Overall Rating (5 = High, 1 = Low) | **** | ***** | **** | ***** | ** |
| Total Overall 5 Star Rating | | | | | |
| Community HIE Capable | - | 4.25 | 3.90 | 4.68 | - |
| Total PM/EMR/PHR plus Company | 4.49 | 4.30 | 4.29 | 4.27 | 4.26 |
| Total PM/EHR Plus Company | 4.46 | 4.24 | 4.26 | 4.25 | 4.20 |
| Total EMR Plus Company | 4.43 | 4.24 | 4.26 | 4.24 | 4.20 |
| eRX Product | 5.00 | 4.00 | 5.00 | 5.00 | 4.50 |
| Product Functionality | | | | | |
| EHR | 4.87 | 4.60 | 4.83 | 4.96 | 4.68 |
| Medical EMR Functionality | 4.64 | 4.75 | 4.78 | 4.74 | 4.59 |
| Behavioral Health Functionality | 3.80 | 4.50 | 4.20 | 4.70 | 3.50 |
| PMS | 4.63 | 4.81 | 4.81 | 4.72 | 4.59 |
| PHR | 4.70 | 4.70 | 4.50 | 4.40 | 4.70 |
| Total PM/EHR | 4.81 | 4.71 | 4.76 | 4.80 | 4.61 |
| Total PM/EMR | 4.85 | 4.68 | 4.69 | 4.80 | 4.53 |
| Product Delivery | | | | | |
| Installation and Configuration | 4.75 | 3.20 | 4.25 | 4.10 | 4.10 |
| Training | 4.50 | 3.20 | 4.20 | 4.00 | 4.00 |
| Timing of Implementation | 4.10 | 4.20 | 4.10 | 3.90 | 3.95 |
| Customization of Product | 4.00 | 4.20 | 4.20 | 4.50 | 3.90 |
| Flexibility | 4.00 | 4.30 | 4.25 | 4.40 | 4.00 |
| Total Product Delivery | <u>4.27</u> | <u>3.82</u> | <u>4.20</u> | <u>4.18</u> | <u>3.99</u> |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | Greenway Medical Technologies | eClinicalWorks, LLC | GE Healthcare Centricity | NextGen Healthcare Information Systems, Inc. | Sequel Systems, Inc. |
|--|-------------------------------|---------------------|--------------------------|--|----------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Company Stability | | | | | |
| Management | 4.40 | 4.50 | 4.30 | 4.25 | 4.10 |
| Future Revenues | 4.40 | 4.90 | 3.95 | 4.10 | 3.80 |
| Number of Clients using EHR | 4.15 | 4.95 | 3.95 | 4.70 | 3.95 |
| EHR Growth Opportunity | 4.25 | 4.80 | 3.85 | 3.90 | 4.00 |
| Corporate EHR Vision | 4.50 | 4.25 | 4.10 | 3.95 | 4.00 |
| Strong References | 4.80 | 4.20 | 3.95 | 3.90 | 4.25 |
| Total Company Rating | 4.38 | 4.64 | 4.20 | 4.21 | 3.96 |
| Support and Client Satisfaction | | | | | |
| KLAS Rating - PM (Relative) | 4.77 | 4.14 | 4.07 | 4.20 | - |
| KLAS Rating - EHR (Relative) | 4.65 | 4.34 | 3.98 | 3.85 | - |
| AAFP Report | Not Listed | 4.20 | 3.40 | 3.00 | |
| Long-Term Support | 4.80 | 4.50 | 4.00 | 3.95 | 4.00 |
| ACG End User | 4.50 | 3.00 | 4.20 | 3.75 | 4.33 |
| End User Satisfaction | 4.68 | 4.04 | 3.93 | 3.75 | 4.16 |
| Ease of Use/Usability | | | | | |
| PM Ease of Use | 4.40 | 4.10 | 4.10 | 4.00 | 4.50 |
| EHR Ease of Use | 4.70 | 4.40 | 4.10 | 4.45 | 4.20 |
| Easy of Modification | 4.75 | 4.80 | 4.20 | 4.55 | 4.40 |
| Easy of Reporting | 4.70 | 4.20 | 4.20 | 4.70 | 4.20 |
| Ease of Use/Usability | 4.64 | 4.38 | 4.15 | 4.43 | 4.33 |
| Product Pricing/Contracting | | | | | |
| Initial First Year Costs | 3.75 | 4.70 | 4.00 | 3.80 | 4.20 |
| Second Year Costs | 3.75 | 4.00 | 4.30 | 3.75 | 4.20 |
| Negotiated Contracting Terms | 4.25 | 4.60 | 4.50 | 4.80 | 4.20 |
| Performance Guarantees | 4.70 | 3.00 | 4.90 | 3.75 | 4.10 |
| Total Pricing | 4.07 | 3.94 | 4.34 | 4.10 | 4.14 |

2012-07 PM - EHR and Company Vendor Rankings

| PM and EHR Vendor Ratings | e-MDs | Pulse | GEMMS | SuiteMed LLC | Meditab |
|---|--|--|--|--|--|
| Company Name | e-MDs | Pulse Systems, Inc. | GEMMS | SuiteMed LLC | Meditab Software, Inc. |
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Address | 9900 Spectrum Drive | 3017 N. Cypress | 201 West 103rd Street, suite 140 | 333 Hegenberger Road Suite 800 | 333 Hegenberger Road Suite 800 |
| City | Austin | Wichita | Indianapolis | Oakland | Oakland |
| State | TX | KS | Indiana | CA | CA |
| Zip | 78717 | 67226 | 46290 | 94621 | 94621 |
| Web Site | www.e-mds.com | www.pulseinc.com | www.gemmsnet.com | www.SuiteMed.com | www.meditab.com |
| Main Phone | 512-623-6926 | 316-636-5900 | 317-819-5060 | 510-632-8021 | 510-632-8021 |
| FAX | 512-335-4375 | 316-462-2828 | 317-819-5071 | 510-632-8021 | 510-632-8021 |
| Toll Free Numbers | 888-344-9836 | 800-444-0882 | 800-773-3111 | 866-994-6367 | 866-994-6367 |
| Contact Person Name and Title | Andrea Lesh, VP of Sales | Rayma Korber, Marketing Manager | Brian Bromberek, VP Sales & Marketing | Mark Kozak Dir of Business Dev | Kal Patel |
| Contact Person Phone | 512-623-6926 | 316-634-8619 | 317-819-5060 | 215-750-3749 | 510-686-8409 |
| Contact Person email address | alesh@e-mds.com | rkorber@pulseinc.com | bbromberek@gemmsnet.com | mkozak@suitemed.com | kal@meditab.com |
| Ownership | Private | Privately held corporation | Private | Corporation | Corporation |
| Year Started in PM/EHR | 1996 | 1982 | 1999 | 2008 | 1998 |
| Total Number of Employees | 123 | 150 | 45 | 190 | 190 |
| Total Number of Employees relating to PM/EHR products | 123 | 150 | 45 | 90 | 90 |
| Total staff dedicated to client PMS/EHR product support | 30 | 61 | 45 | 26 | 26 |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | e-MDs | Pulse Systems, Inc. | GEMMS | SuiteMed LLC | Meditab Software, Inc. |
|---|-------------|---------------------------------------|-----------|------------------------------------|------------------------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Current Products | | | | | |
| EHR Product Name | e-MDs Chart | Pulse Patient Relationship Management | GEMMS ONE | Intelligent Medical Software (IMS) | Intelligent Medical Software (IMS) |
| EHR Product Version | 7.2 | Pluse 2012 | 6.2 | IMS 2007 | IMS 2007 |
| Total PMS/EHR Revenues for 2010 | \$12M | \$12M | | \$5 - \$9 M | |
| Clients | | | | | |
| Total Number of PMS or EMR Clients (Separate Contracts) | 2,200 | 450 | 85 | 686 | 686 |
| Number of Clients using the combined PMS/EHR (Separate Contracts) | 3,000 | 220 | 85 | 493 | 493 |
| Number of Clients using EHR only (Separate Contracts) | | - | None | 21 | 21 |
| Physician Users on EHR | 8,000 | 2,800 | 578 | 1,700 | 1,700 |
| Estimated % of practices with EHR | | | | | |
| Estimated % of practices with 1 - 2 providers | 52% | 5% | 5% | 46% | 46% |
| Estimated % of practices with 2 - 5 providers | 27% | 15% | 10% | 30% | 30% |
| Estimated % of practices with 6 - 9 providers | 11% | 25% | 40% | 17% | 17% |
| Estimated % of practices with 10 - 19 providers | 8% | 25% | 30% | 5% | 5% |
| Estimated % of practices with 20 - 49 providers | 2% | 20% | 10% | 2% | 2% |
| Estimated % of practices with 50 - 99 providers | 0% | 10% | 4% | 0% | 0% |
| Estimated % of practices with > 100 providers | 0% | 0% | 1% | 0% | 0% |
| Total | 100% | 100% | 100% | 100% | 100% |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | e-MDs | Pulse Systems, Inc. | GEMMS | SuiteMed LLC | Meditab Software, Inc. |
|------------------------------------|-------------|---------------------|-------------|--------------|------------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Overall Rating (5 = High, 1 = Low) | *** | ***** | *** | *** | *** |
| Total Overall 5 Star Rating | | | | | |
| Community HIE Capable | - | - | - | 3.90 | 3.90 |
| Total PM/EMR/PHR plus Company | 4.26 | 4.24 | 4.19 | 4.15 | 4.13 |
| Total PM/EHR Plus Company | 4.29 | 4.20 | 4.25 | 4.07 | 4.05 |
| Total EMR Plus Company | 4.28 | 4.20 | 4.24 | 4.06 | 4.05 |
| eRX Product | 4.00 | 5.00 | 5.00 | 4.00 | 4.00 |
| Product Functionality | | | | | |
| EHR | 4.00 | 4.58 | 4.59 | 4.52 | 4.52 |
| Medical EMR Functionality | 4.00 | 4.47 | 4.47 | 4.58 | 4.58 |
| Behavioral Health Functionality | 3.50 | 4.00 | - | 4.20 | 4.20 |
| PMS | 4.20 | 4.62 | 4.63 | 4.79 | 4.79 |
| PHR | 4.00 | 4.50 | 3.79 | 4.70 | 4.70 |
| Total PM/EHR | 4.10 | 4.45 | 4.55 | 4.63 | 4.63 |
| Total PM/EMR | 4.20 | 4.34 | 4.56 | 4.51 | 4.51 |
| Product Delivery | | | | | |
| Installation and Configuration | 4.50 | 4.00 | 4.50 | 4.00 | 3.90 |
| Training | 4.60 | 4.40 | 4.30 | 4.00 | 3.50 |
| Timing of Implementation | 4.70 | 4.00 | 4.30 | 4.10 | 4.10 |
| Customization of Product | 3.95 | 4.20 | 4.00 | 4.10 | 4.35 |
| Flexibility | 3.90 | 4.00 | 4.20 | 4.40 | 4.40 |
| Total Product Delivery | <u>4.33</u> | <u>4.12</u> | <u>4.26</u> | <u>4.12</u> | <u>4.05</u> |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | e-MDs | Pulse Systems, Inc. | GEMMS | SuiteMed LLC | Meditab Software, Inc. |
|--|--------|---------------------|--------|--------------|------------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Company Stability | | | | | |
| Management | 4.80 | 4.20 | 4.20 | 4.00 | 4.00 |
| Future Revenues | 4.20 | 4.30 | 3.80 | 3.80 | 3.80 |
| Number of Clients using EHR | 4.80 | 3.20 | 3.00 | 3.80 | 3.80 |
| EHR Growth Opportunity | 4.60 | 4.20 | 4.40 | 3.90 | 3.90 |
| Corporate EHR Vision | 4.60 | 4.30 | 4.00 | 4.00 | 4.00 |
| Strong References | 4.85 | 4.00 | 4.65 | 4.00 | 3.80 |
| Total Company Rating | 4.50 | 4.10 | 3.98 | 3.91 | 3.89 |
| Support and Client Satisfaction | | | | | |
| KLAS Rating - PM (Relative) | | Not Listed | | Not Listed | Not Listed |
| KLAS Rating - EHR (Relative) | 4.62 | Not Listed | | Not Listed | Not Listed |
| AAFP Report | 4.80 | Not Listed | | Not Listed | Not Listed |
| Long-Term Support | 4.20 | 4.00 | 4.40 | 3.80 | 3.80 |
| ACG End User | 4.70 | 4.00 | 4.20 | 3.80 | 3.80 |
| End User Satisfaction | 4.58 | 4.00 | 4.30 | 3.80 | 3.80 |
| Ease of Use/Usability | | | | | |
| PM Ease of Use | 4.50 | 4.60 | | 4.10 | 4.10 |
| EHR Ease of Use | 4.50 | 4.50 | 4.40 | 4.20 | 4.20 |
| Easy of Modification | 3.50 | 4.35 | 4.40 | 4.25 | 4.25 |
| Easy of Reporting | 4.00 | 4.00 | 4.00 | 4.50 | 4.50 |
| Ease of Use/Usability | 4.13 | 4.36 | 4.27 | 4.26 | 4.26 |
| Product Pricing/Contracting | | | | | |
| Initial First Year Costs | 4.55 | 4.15 | 4.20 | 4.20 | 4.20 |
| Second Year Costs | 4.00 | 4.20 | 4.15 | 4.00 | 4.00 |
| Negotiated Contracting Terms | 4.50 | 4.00 | 4.10 | 3.50 | 3.50 |
| Performance Guarantees | 4.00 | 4.00 | 4.40 | 3.50 | 3.50 |
| Total Pricing | 4.23 | 4.12 | 4.17 | 3.74 | 3.74 |

2012-07 PM - EHR and Company Vendor Rankings

| PM and EHR Vendor Ratings | MED3000 | Allscripts Prof. | McKesson Practice Partner | SucessEHS | AthenaHealth |
|---|--|--|--|--|--|
| Company Name | MED3000, Inc. | Allscripts-Misys Healthcare Solutions, Inc. Professional | McKesson Practice Partner | EHS | athenaClinicals 11.6 |
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Oct-11 |
| Address | 680 Andersen Drive Foster Plaza 10 | 222 Merchandise Mart Plaza | 2401 Fourth Avenue, Suite 700 | One Metroplex Drive #500 | |
| City | Pittsburgh | Chicago | Seattle | Birmingham | |
| State | PA | IL | WA | AL | |
| Zip | 15220 | 60654 | 98121 | 35209 | |
| Web Site | www.igreat.com | www.allscripts.com | www.practicepartner.com | www.ehsmed.com | www.athenahealth.com |
| Main Phone | 480-778-1000 | 1-800-654-0889 | 206.441.2400 | 205.871.1031 | 800.981.5084 |
| FAX | 480-609-5379 | (443) 335-2325 | 206.441.8915 | 205.871.1185 | |
| Toll Free Numbers | 1-800-676-1360 | 1-800-654-0889 | 1.800.770.7674 | 888.879.7302 | |
| Contact Person Name and Title | Dan Murray, VP of Sales | SCOTT YUNGLING | Debra Williams, Director of Marketing | Michael Nguyen | |
| Contact Person Phone | 480-778-1000 | 805-636-2472 | 404-338-3449 | 480.284.4900 | |
| Contact Person email address | dan_murray@MED3000.com | Scott.Yungling@allscripts.com | Debra.Williams@McKesson.com | miken@ehsmed.com | |
| Ownership | Privately Held | Publicly-held | Public | Privately-Held | Publicly-held |
| Year Started in PM/EHR | 1995 | 2008 | 1985 | 1995 | |
| Total Number of Employees | 1,500 | 2,840 | 32,000 | 220 | |
| Total Number of Employees relating to PM/EHR products | 100 | 1,744 | 500 | 173 | |
| Total staff dedicated to client PMS/EHR product support | 25 | 837 | 61 | 74 | |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | MED3000, Inc. | Allscripts-Misys Healthcare Solutions, Inc. Professional | McKesson Practice Partner | EHS | athenaClinicals 11.6 |
|---|----------------------|---|----------------------------------|-----------------|-----------------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Oct-11 |
| Current Products | | | | | |
| EHR Product Name | InteGreat EHR | Allscripts Professional EHR | Patient Records | Care Revolution | athenaClinicals 11.6 |
| EHR Product Version | Version 6.2 | Version 9.1 | 9.3 | 5.3 | athenaClinicals 11.6 |
| Total PMS/EHR Revenues for 2010 | | \$ 1,184,800,000 | | \$ 29,000,000 | \$ 309,703,000 |
| Clients | | | | | |
| Total Number of PMS or EMR Clients (Separate Contracts) | 60 | 2,094 | 1,907 | 650 | 5,000 |
| Number of Clients using the combined PMS/EHR (Separate Contracts) | 60 | 1,096 | 274 | 650 | 3,000 |
| Number of Clients using EHR only (Separate Contracts) | 60 | 1,360 | 1,354 | None | None |
| Physician Users on EHR | 5,000 | 8,500 | 5,500 | 3,800 | 3,000 |
| Estimated % of practices with EHR | | | | | |
| Estimated % of practices with 1 - 2 providers | 5% | 40% | 64% | 60% | 39% |
| Estimated % of practices with 2 - 5 providers | 10% | 40% | 25% | 20% | 42% |
| Estimated % of practices with 6 - 9 providers | 15% | 10% | 5% | 10% | 15% |
| Estimated % of practices with 10 - 19 providers | 20% | 5% | 3% | 5% | 3% |
| Estimated % of practices with 20 - 49 providers | 25% | 5% | 2% | 3% | 1% |
| Estimated % of practices with 50 - 99 providers | 15% | 0% | 1% | 1% | 0% |
| Estimated % of practices with > 100 providers | 10% | 0% | 0% | 1% | 0% |
| Total | 100% | 100% | 100% | 100% | 100% |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | MED3000, Inc. | Allscripts-Misys Healthcare Solutions, Inc. Professional | McKesson Practice Partner | EHS | athenaClinicals 11.6 |
|------------------------------------|---------------|--|---------------------------|-------------|----------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Oct-11 |
| Overall Rating (5 = High, 1 = Low) | * * * * | * * * * * | * * * * * | * * * | * * |
| Total Overall 5 Star Rating | | | | | |
| Community HIE Capable | - | - | - | - | - |
| Total PM/EMR/PHR plus Company | 4.10 | 4.10 | 4.10 | 4.05 | 4.01 |
| Total PM/EHR Plus Company | 4.09 | 4.11 | 4.05 | 4.19 | 4.20 |
| Total EMR Plus Company | 4.10 | 4.08 | 4.05 | 4.18 | 4.16 |
| eRX Product | 4.00 | 4.00 | 4.00 | 4.00 | 4.00 |
| Product Functionality | | | | | |
| EHR | 4.05 | 4.04 | 4.77 | 4.45 | 3.61 |
| Medical EMR Functionality | 4.09 | 4.01 | 4.46 | 4.15 | 3.65 |
| Behavioral Health Functionality | 3.50 | 2.50 | 3.50 | 4.20 | 3.25 |
| PMS | 3.83 | 4.23 | 4.24 | 4.35 | 4.33 |
| PHR | 4.21 | 4.00 | 4.40 | 3.00 | 2.72 |
| Total PM/EHR | 4.01 | 4.24 | 4.52 | 4.28 | 3.89 |
| Total PM/EMR | 4.00 | 4.34 | 4.51 | 4.36 | 3.78 |
| Product Delivery | | | | | |
| Installation and Configuration | 4.00 | 4.20 | 4.00 | 4.00 | 4.40 |
| Training | 4.50 | 4.20 | 3.95 | 4.00 | 4.40 |
| Timing of Implementation | 4.50 | 4.00 | 4.10 | 4.10 | 4.50 |
| Customization of Product | 4.50 | 3.20 | 4.05 | 4.20 | 3.75 |
| Flexibility | 4.00 | 3.20 | 4.20 | 4.40 | 3.70 |
| Total Product Delivery | <u>4.30</u> | <u>3.76</u> | <u>4.06</u> | <u>4.14</u> | <u>4.15</u> |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | MED3000, Inc. | Allscripts-Misys Healthcare Solutions, Inc. Professional | McKesson Practice Partner | EHS | athenaClinicals 11.6 |
|--|---------------|--|---------------------------|------------|----------------------|
| Last Evaluated | Dec-11 | Dec-11 | Dec-11 | Dec-11 | Oct-11 |
| Company Stability | | | | | |
| Management | 4.90 | 4.90 | 4.00 | 4.25 | 4.85 |
| Future Revenues | 4.90 | 4.20 | 3.50 | 4.40 | 4.90 |
| Number of Clients using EHR | 2.20 | 4.00 | 4.25 | 4.10 | 4.20 |
| EHR Growth Opportunity | 4.00 | 3.90 | 3.50 | 4.20 | 4.35 |
| Corporate EHR Vision | 4.20 | 4.95 | 3.50 | 4.10 | 4.70 |
| Strong References | 4.00 | 4.10 | 3.20 | 4.00 | 4.20 |
| Total Company Rating | 4.21 | 4.38 | 3.71 | 4.23 | 4.60 |
| Support and Client Satisfaction | | | | | |
| KLAS Rating - PM (Relative) | | 4.63 | 4.19 | Not Listed | 4.95 |
| KLAS Rating - EHR (Relative) | 4.09 | 4.58 | 4.39 | Not Listed | 4.20 |
| AAFP Report | | 3.60 | 3.80 | Not Listed | |
| Long-Term Support | 4.20 | 4.50 | 3.90 | 4.00 | 4.00 |
| ACG End User | 4.00 | 4.00 | 3.75 | 4.40 | 4.10 |
| End User Satisfaction | 4.10 | 4.26 | 4.01 | 4.20 | 4.31 |
| Ease of Use/Usability | | | | | |
| PM Ease of Use | 4.00 | 4.00 | 4.20 | 4.20 | 4.95 |
| EHR Ease of Use | 4.70 | 4.00 | 4.00 | 4.20 | 3.95 |
| Easy of Modification | 3.00 | 4.00 | 4.30 | 4.20 | 3.95 |
| Easy of Reporting | 4.00 | 4.00 | 4.00 | 4.30 | 4.05 |
| Ease of Use/Usability | 3.93 | 4.00 | 4.13 | 4.23 | 4.23 |
| Product Pricing/Contracting | | | | | |
| Initial First Year Costs | 4.65 | 4.15 | 4.00 | 4.10 | 4.15 |
| Second Year Costs | 3.50 | 3.80 | 4.00 | 4.10 | 4.00 |
| Negotiated Contracting Terms | 4.00 | 4.00 | 3.95 | 4.40 | 4.40 |
| Performance Guarantees | 4.20 | 4.00 | 3.80 | 4.00 | 3.50 |
| Total Pricing | 4.07 | 4.09 | 3.93 | 4.12 | 4.06 |

2012-07 PM - EHR and Company Vendor Rankings

| PM and EHR Vendor Ratings | gMED | Aprima | Intergy | AdvancedMD | PracticeOne |
|---|--|--|--|--|--|
| Company Name | gMED | Aprima Medical Software, Inc | Vitera (formally SAGE) | ADP - AdvancedMD | PracticeOne, LLC |
| Last Evaluated | Jul-10 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Address | 2125 North Commerce Parkway | 3330 Keller Springs Rd suite 201 | 4301 West Boy Scout Blvd., Suite 800 | 10876 s. River Front Pkwy, Ste 400 | 580 Howard Avenue, 1st Floor |
| City | Weston | Carrollton | Tampa | S. Jordan | Somerset |
| State | FL | TX | Florida | UT | NJ |
| Zip | 33326 | | 33607 | 84095 | 08873 |
| Web Site | www.gmed.com | www.aprima.com | | www.advancedmd.com | www.practiceone.com |
| Main Phone | 954-659-9310 | 214-206-3663 | 877.932.6301 | 801-984-9500 | 877-363-3797 |
| FAX | 954-659-9327 | 866-960-6890 | | | 732-302-0767 |
| Toll Free Numbers | 888-577-8801 | | (877) 932-6301 | 800-825-0224 ext 2 | 877-363-3797 |
| Contact Person Name and Title | Joe Rubinsztain MD, CEO | David Shaw, VP Business Development | Vicki Fox David, Director/Product Management | Drew Godwin, Director, Billing Services Team | Marc E. Klar, VP Marketing |
| Contact Person Phone | Lauren Morgenstern | 704-895-8438 | 813-202-5197 x45197 | 801-984-9588 | 877-363-3797, Ext. 2922 |
| Contact Person email address | laurenm@gmed.com | dshaw@aprima.com | vicki.foxdavid@sage.com | dgodwin@advancedmd.com | marc.klar@practiceone.com |
| Ownership | Private | private | | Privately Held | Private |
| Year Started in PM/EHR | 1997 | 1998 | 1982 | 1999 PM / 1997 EHR | 2008 |
| Total Number of Employees | 75 | 100 | 1,200 | 205 | 60 |
| Total Number of Employees relating to PM/EHR products | 75 | 100 | 850 | No Data Provided | 50 |
| Total staff dedicated to client PMS/EHR product support | 22 | 14 | 500 | | 25 |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | gMED | Aprima Medical Software, Inc | Vitera (formally SAGE) | ADP - AdvancedMD | PracticeOne, LLC |
|---|---------------|-------------------------------------|-------------------------------|-------------------------|-------------------------|
| Last Evaluated | Jul-10 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Current Products | | | | AdvancedMD EHR | |
| EHR Product Name | gGastro | iMedica PRM | Sage Intergy EHR | v6.5 | e-Medsys EHR |
| EHR Product Version | 4 | PRM 2008 | V6.0 | AdvancedMD PM | 5.1 |
| Total PMS/EHR Revenues for 2010 | | \$10 M to \$24M | | \$21.7m | |
| Clients | | | | | |
| Total Number of PMS or EMR Clients (Separate Contracts) | 263 | 241 | 2,635 | No Data Provided | 300 |
| Number of Clients using the combined PMS/EHR (Separate Contracts) | 42 | 134 | 1,037 | | 65 |
| Number of Clients using EHR only (Separate Contracts) | 221 | 35 | 148 | | - |
| Physician Users on EHR | 400 | 2,500 | 12,000 | | 3,300 |
| Estimated % of practices with EHR | | | | | |
| Estimated % of practices with 1 - 2 providers | 31% | 40% | 39% | No Data Provided | 25% |
| Estimated % of practices with 2 - 5 providers | 38% | 40% | 42% | | 25% |
| Estimated % of practices with 6 - 9 providers | 16% | 15% | 15% | | 25% |
| Estimated % of practices with 10 - 19 providers | 11% | 3% | 9% | | 10% |
| Estimated % of practices with 20 - 49 providers | 4% | 1% | 5% | | 5% |
| Estimated % of practices with 50 - 99 providers | 0% | 1% | 3% | | 5% |
| Estimated % of practices with > 100 providers | 0% | 0% | 9% | | 5% |
| Total | 100% | 100% | 100% | | 100% |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | gMED | Aprima Medical Software, Inc | Vitera (formally SAGE) | ADP - AdvancedMD | PracticeOne, LLC |
|------------------------------------|-------------|------------------------------|------------------------|------------------|------------------|
| Last Evaluated | Jul-10 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Overall Rating (5 = High, 1 = Low) | * * * * | * * * * | * * * | * * * * | * * * * |
| Total Overall 5 Star Rating | | | | | |
| Community HIE Capable | - | - | - | - | - |
| Total PM/EMR/PHR plus Company | 3.90 | 3.85 | 3.85 | 3.81 | 3.73 |
| Total PM/EHR Plus Company | 4.15 | 4.03 | 3.91 | 3.90 | 3.78 |
| Total EMR Plus Company | 4.13 | 4.01 | 3.89 | 3.91 | 3.76 |
| eRX Product | 3.00 | 4.00 | 5.00 | 4.00 | 5.00 |
| Product Functionality | | | | | |
| EHR | 3.00 | 3.87 | 4.74 | 3.27 | 4.20 |
| Medical EMR Functionality | 3.38 | 4.02 | 4.50 | 3.46 | 3.80 |
| Behavioral Health Functionality | - | 3.80 | 4.10 | | |
| PMS | 3.96 | 4.43 | 4.67 | 3.57 | 3.45 |
| PHR | 2.19 | 2.60 | 3.41 | 3.19 | 3.40 |
| Total PM/EHR | 3.53 | 4.13 | 4.62 | 3.43 | 3.90 |
| Total PM/EMR | 3.49 | 4.18 | 4.68 | 3.35 | 3.90 |
| Product Delivery | | | | | |
| Installation and Configuration | 4.00 | 4.00 | 3.80 | 4.50 | 4.50 |
| Training | 4.00 | 4.20 | 4.00 | 4.20 | 4.20 |
| Timing of Implementation | 4.25 | 4.20 | 3.90 | 4.10 | 3.90 |
| Customization of Product | 4.00 | 4.25 | 4.00 | 4.20 | 4.20 |
| Flexibility | 4.10 | 4.50 | 3.90 | 4.20 | 4.20 |
| Total Product Delivery | <u>4.07</u> | <u>4.23</u> | <u>3.92</u> | <u>4.24</u> | <u>4.20</u> |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | gMED | Aprima Medical Software, Inc | Vitera (formally SAGE) | ADP - AdvancedMD | PracticeOne, LLC |
|--|-------------|------------------------------|------------------------|------------------|------------------|
| Last Evaluated | Jul-10 | Dec-11 | Dec-11 | Dec-11 | Dec-11 |
| Company Stability | | | | | |
| Management | 4.00 | 4.70 | 3.50 | 4.20 | 4.20 |
| Future Revenues | 3.50 | 3.90 | 3.80 | 4.00 | 4.00 |
| Number of Clients using EHR | 3.00 | 3.00 | 4.10 | 4.20 | 3.20 |
| EHR Growth Opportunity | 3.85 | 4.23 | 3.90 | 4.20 | 4.20 |
| Corporate EHR Vision | 4.00 | 4.60 | 3.90 | 4.00 | 4.00 |
| Strong References | 4.80 | 4.00 | 3.50 | 4.50 | 4.50 |
| Total Company Rating | 3.86 | 4.05 | 3.81 | 4.18 | 4.05 |
| Support and Client Satisfaction | | | | | |
| KLAS Rating - PM (Relative) | | - | 4.08 | | - |
| KLAS Rating - EHR (Relative) | 4.39 | 4.41 | 4.01 | 4.42 | 4.42 |
| AAFP Report | | 3.40 | 3.20 | | |
| Long-Term Support | 4.00 | 4.00 | 3.50 | 4.00 | 4.00 |
| ACG End User | 4.25 | 4.50 | 3.80 | 4.00 | 4.00 |
| End User Satisfaction | 4.21 | 3.26 | 3.72 | 4.14 | 3.10 |
| Ease of Use/Usability | | | | | |
| PM Ease of Use | | 4.00 | 3.90 | 4.00 | 4.00 |
| EHR Ease of Use | 4.40 | 4.40 | 3.90 | 4.00 | 4.00 |
| Easy of Modification | 4.59 | 5.00 | 4.00 | 3.00 | 4.00 |
| Easy of Reporting | 4.85 | 4.00 | 3.95 | 4.00 | 3.00 |
| Ease of Use/Usability | 4.61 | 4.35 | 3.94 | 3.75 | 3.75 |
| Product Pricing/Contracting | | | | | |
| Initial First Year Costs | 4.40 | 4.00 | 4.00 | 4.00 | 4.00 |
| Second Year Costs | 4.00 | 4.00 | 3.50 | 4.00 | 4.00 |
| Negotiated Contracting Terms | 4.50 | 4.00 | 3.50 | 3.50 | 3.50 |
| Performance Guarantees | 4.60 | 4.00 | 3.50 | 4.00 | 3.50 |
| Total Pricing | 4.30 | 4.00 | 3.60 | 3.80 | 3.70 |

2012-07 PM - EHR and Company Vendor Rankings

| PM and EHR Vendor Ratings | MDS | LSS | Vista | Cerner | HealthPort |
|---|--|--|--|--|--|
| Company Name | MD Synergy Solutions | LSS Data Systems | MD Synergy Solutions, LLC | Cerner Corporation | HealthPort |
| Last Evaluated | Dec-11 | Dec-11 | Nov-10 | Dec-11 | Jul-10 |
| Address | 21300 Victory Blvd., Suite 630 | 6423 City West Parkway | 21300 Victory Blvd., Suite 630 | 2800 Rockcreek Parkway | 925 Northpoint Parkway, Suite 350 |
| City | Woodland Hills | Eden Prairie | Woodland Hills | Kansas City | Alpharetta |
| State | CA | MN | CA | Missouri | GA |
| Zip | 91367 | 55344 | 91367 | 64117-1121 | 30005 |
| Web Site | www.mdsynergy.com | www.lssdata.com | www.mdsynergy.com | www.cernerpowerworks.com | healthport.com |
| Main Phone | 818-914-3400 | 952-941-1000 | 818-914-3400 | (816) 201-1024 | 800-367-1500 |
| FAX | 818-914-3232 | 952-969-9669 | 818-914-3232 | (816) 571-1580 | |
| Toll Free Numbers | 877-MDSYNERGY | | 877-MDSYNERGY | (800) 927-1024 | 800.367.1500 or 800.382.7243 |
| Contact Person Name and Title | Michelle Souferian, VP Business Development | Alex Alger, Director, Sales | Michelle Souferian, VP Business Development | Mark Davis PowerWorks Sales Executive | Mike Montgomery, Senior Account Executive |
| Contact Person Phone | 818-914-3400 x2713 | 952-941-1000 | 818-914-3400 x2713 | (816) 201-1580 | 310.533.1748 |
| Contact Person email address | msouferian@mdsynergy.com | aalger@lssdata.com | msouferian@mdsynergy.com | mark.davis@cerner.com | michael.montgomery@healthport.com |
| Ownership | Private | Private | Private | Publically Held | Privately held company |
| Year Started in PM/EHR | 2000 | 1982 | 2000 | 1979 | 1986 |
| Total Number of Employees | 90.0 | 200 | 90 | 7,658 | 3000+ |
| Total Number of Employees relating to PM/EHR products | 70.0 | 200 | 70 | 335 | 250 |
| Total staff dedicated to client PMS/EHR product support | 8.0 | 60 | 8 | 850 | 32 |

2012-07 PM - EHR and Company Vendor Rankings

| Company Name | MD Synergy Solutions | LSS Data Systems | MD Synergy Solutions, LLC | Cerner Corporation | HealthPort |
|---|-------------------------|---|---------------------------|---|------------------|
| Last Evaluated | Dec-11 | Dec-11 | Nov-10 | Dec-11 | Jul-10 |
| Current Products | PRO EMR | | PRO EMR | | |
| EHR Product Name | | Medical and Practice Management | | Cerner Millennium PowerChart/PowerWorks EMR | HealthPort E H R |
| EHR Product Version | PRO Practice Management | Client Server 5.5, 5.6, and 6.0 Magic 5.6 | PRO Practice Management | 2007.18 | version 9.02 |
| Total PMS/EHR Revenues for 2010 | | | | \$ 1,853,700,000 | |
| Clients | | | | | |
| Total Number of PMS or EMR Clients (Separate Contracts) | | 141 | No Data Provided | 885 | 850 EMR and PM |
| Number of Clients using the combined PMS/EHR (Separate Contracts) | | 141 | | 160 | 65 |
| Number of Clients using EHR only (Separate Contracts) | | 141 | | 64 | 9 |
| Physician Users on EHR | | 500 | | 6,450 | 398 |
| Estimated % of practices with EHR | | | | | |
| Estimated % of practices with 1 - 2 providers | No Data Provided | 20% | No Data Provided | 63% | No Data Provided |
| Estimated % of practices with 2 - 5 providers | | 20% | | 22% | |
| Estimated % of practices with 6 - 9 providers | | 20% | | 6% | |
| Estimated % of practices with 10 - 19 providers | | 10% | | 4% | |
| Estimated % of practices with 20 - 49 providers | | 10% | | 3% | |
| Estimated % of practices with 50 - 99 providers | | 10% | | 1% | |
| Estimated % of practices with > 100 providers | | 10% | | 1% | |
| Total | | 100% | | 100% | |